

Continental Advisory Services (“CAS”), incorporated in March 2002, is a leading accredited investor of debt and equity capital to middle market public and private companies with TEV up to \$500 million. With over \$10 billion in available relationship assets under management, our flexible approach enables us to offer a broad array of investment structures. We partner closely with our valued sponsors to understand your funding needs and develop financing solutions to meet your specific objectives. In November 2016 CAS created its special purpose subsidiary, **Urban Logistic Advisory Service, Inc (“ULAS”)** to deploy proprietary integrated engineering and 3PL strategies in the energy, TMT, Aerospace, and Industrial sectors. Our dedicated investment team has extensive experience in investing through a variety of economic cycles. We pride ourselves in our ability to deliver on transactions with speed and creativity, and remain committed to building long-term relationships that support the growth of your business.

Investment Criteria

- EBITDA of \$5-\$150 million
- Investment size \$10-\$500 million, with the ability to source partners for larger deals

Investment Structures

- Senior secured
- Unitranche
- Straight Equity/ ESOP
- Mezzanine

Transaction Types

- Acquisitions
- Refinancing
- Capital for growth
- Leveraged buyout
- Dividend recapitalization
- Restructuring
- Investment size \$10-\$500 million, with the ability to source partners for larger deals.

Optimal Financing Solutions

| Speed | Flexibility | Expertise | Capital | Resources |
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| <ul style="list-style-type: none"> ■ Highly responsive and dedicated investment team ■ Work within 180 days time line on a commercially reasonable basis | <ul style="list-style-type: none"> ■ Ability to deliver creative financing solutions ■ Broad array of investment structures | <ul style="list-style-type: none"> ■ Broad-based industry experience, including industrials, OEM's insurance, A&E/CRE, healthcare/Pharma, retail, SaaS & technology, and energy | <ul style="list-style-type: none"> ■ Over \$10 billion of available associate capital ■ Ability to source and bring in strategic partners | <ul style="list-style-type: none"> ■ Access to Goldman Sachs, BRiley, TD Bank, KKR, HIG, VISTA, IFC, DFC, EBRD, ADB ■ Global sourcing network |
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